

The New ISO/CD 16355 Standard

Transfer Functions and the Effect of Ratio Scale in QFD

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Customer
Orientation

Lean
Six Sigma

Agile
Processes

Project
Estimations

Transfer
Functions

A man wearing a blue cap, sunglasses, a checkered shirt, and a backpack is standing on a grassy mountain trail. He is gesturing with his right hand towards the background. The background features a vast mountain valley with green hills, a winding road, and distant mountain peaks under a clear blue sky.

Dr. Thomas Fehlmann

Customer
Orientation

| 1981: Dr. Math. ETHZ

| 1991: Six Sigma for Software Black Belt

| 1999: Euro Project Office AG, Zürich

Lean
Six Sigma

| 2001: Akao Price 2001 for original contributions to QFD

| 2003: SwissICT Expert for Software Metrics, ICTscope.ch

Agile
Processes

| 2004: Member of the Board QFD Institute Deutschland – QFD Architect

| 2007: CMMI for Software – Level 4 & 5

| 2011: Net Promoter® Certified Associate

Project
Estimations

| 2012: Member of the DASMA Board

| 2013: Vice-President ISBSG

Transfer
Functions

A portrait of Eberhard Kranich, an older man with a grey beard and glasses, wearing a red t-shirt. He is looking slightly to the right. The background is a blurred outdoor setting with a thatched roof.

Eberhard Kranich

Mathematics and Computer Science

Emphasis on Mathematical Statistics

Mathematical Optimization

Theory of Polynomial Complexity of Algorithms

Worked at T-Systems International GmbH in Bonn, Germany

Six Sigma Black Belt for Software Development

Software Quality Assurance Manager

Member of the DASMA Board

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- | Modern QFD
- | The Eigenvector Method for Quality Function Deployment
- | Some important Characteristics of Priority Profiles
 - Quality of a Quality Function Deployment
 - Profiles and Weights



“Don’t step on it . . . it makes you cry.”

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Modern QFD

Customer Orientation

Lean Six Sigma

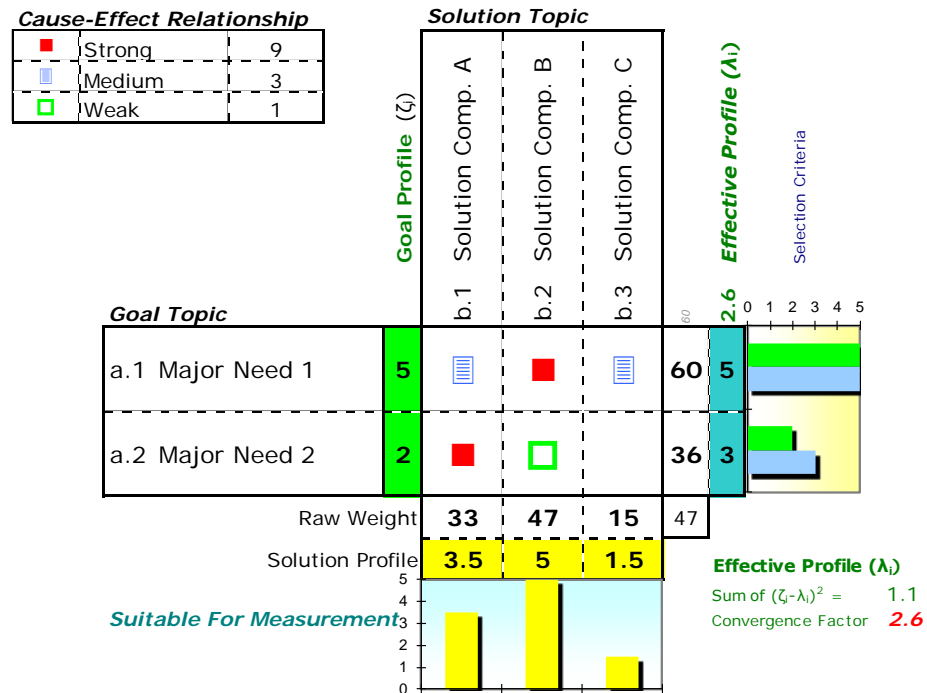
Agile Processes

Project Estimations

Transfer Functions

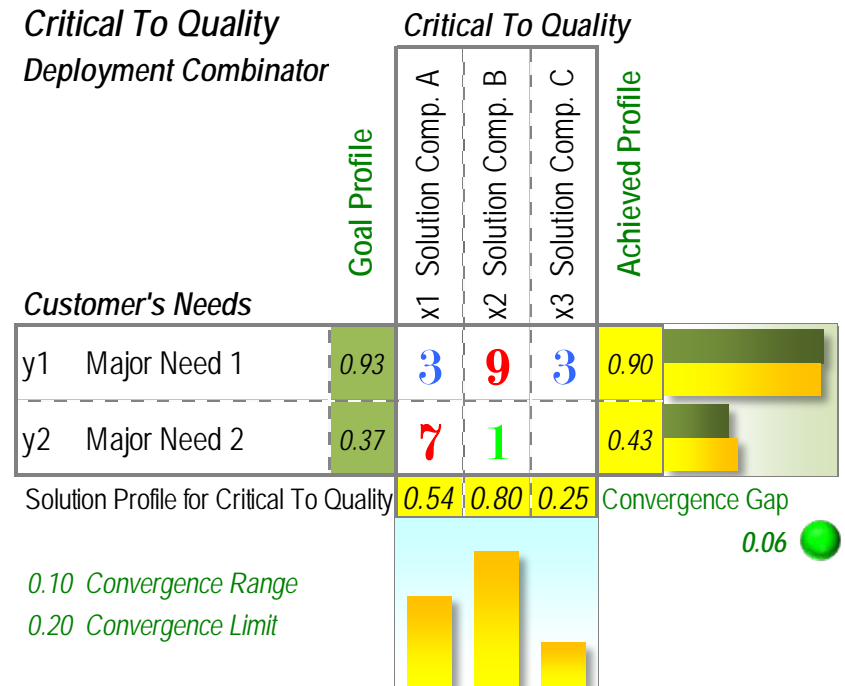
Traditional QFD

- Profiles Scale 0 to 5
- Cell Values as Symbols
- Quality Indicator not used



Modern QFD

- Profiles are Vectors of Length = 1
- Cells have Ratio Scale
- Teams optimize Convergence Gap



The Draft ISO/CD 16355-1 Standard

Customer
Orientation

- | Applications of statistical and related methods to new technology and product development process

- Part 1: General Principles and Perspectives of the QFD Method

Lean
Six Sigma

- | Drafted by the international QFD Community

- Spirit of QFD
- QFD Teams
- QFD Projects
- Scientific foundation
- QFD Supplier Point of View
- QFD User Point of View

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ISO/WD 16355-1

ISO TC 69/SC 8/WG 2

Secretariat: JISC

Applications of statistical and related methods to new technology and product development process — Part 1: General Principles and Perspectives of the QFD Method

Élément introductif — Élément central — Partie 1: Titre de la partie

Warning

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Recipients of this draft are invited to submit, with their comments, notification of any relevant patent rights of which they are aware and to provide supporting documentation.

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Document subtype:
Document stage: (20) Preparation (20) Preparatory
Document language: EE

STD Version 2.1c2

The Draft ISO/CD 16355-1 Standard

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I Major Steps forward

- Ratio Scale for matrix coefficients
- Identification of the QFD Matrix as a linear Transfer Function
- Mapping technical solutions into responses as required by customer's needs

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Transfer Functions

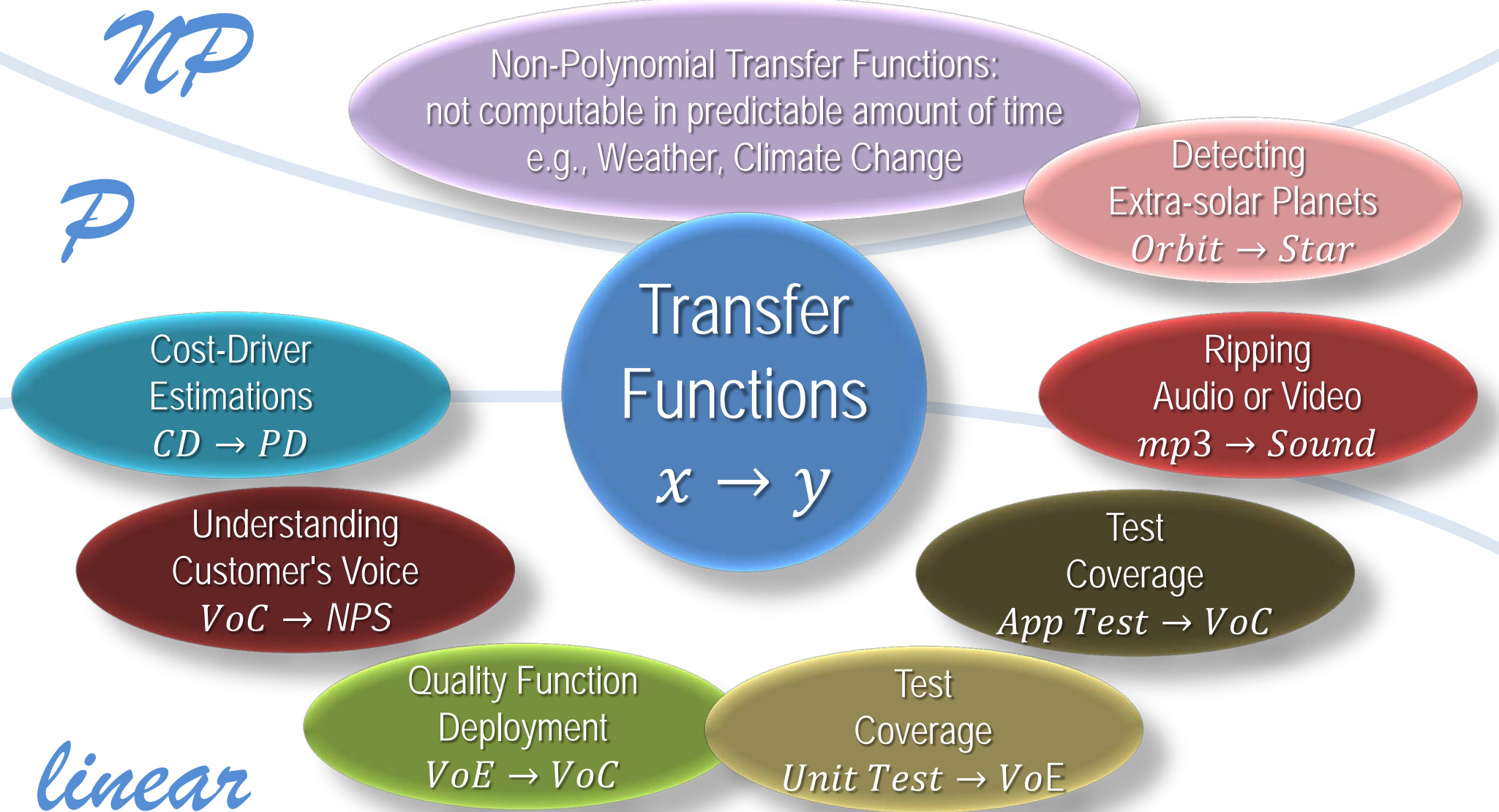
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Transfer Functions



Measurement Principle with Transfer Functions

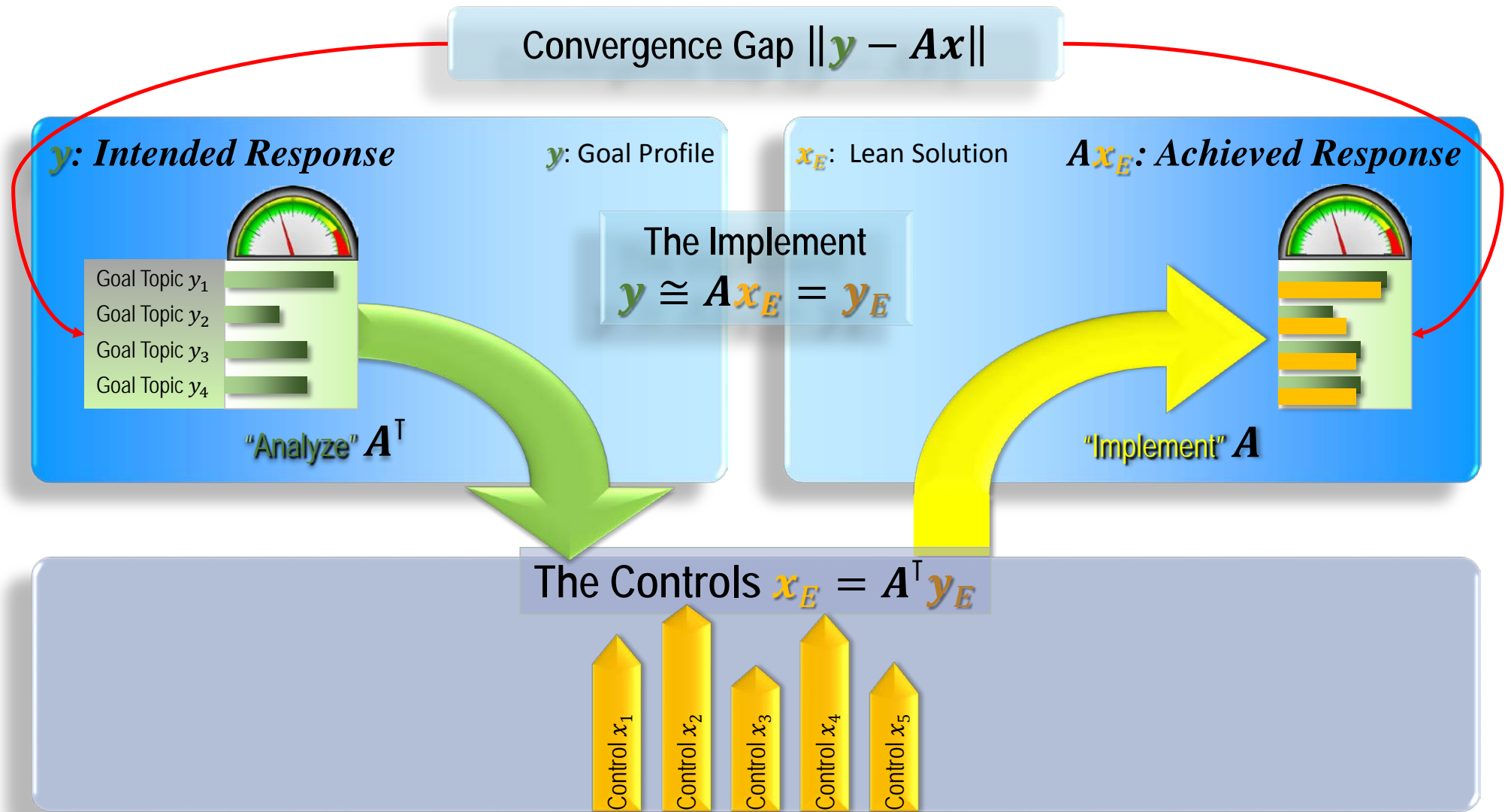
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Solving a QFD Matrix $y = Ax$

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Theory

Critical To Quality
Deployment Combinator

Guess

Goal Profile

y1	Target 1
y2	Target 2
y3	Target 3

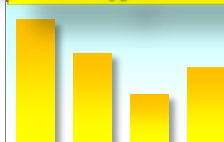
Goal Profile

Critical To Quality			
Control 1	Control 2	Control 3	Control 4
CtO1	CtO2	CtO3	CtO4

Achieved Profile



Solution Profile for Critical To Quality



Control

y1	Target 1
y2	Target 2
y3	Target 3

Goal Profile



Solution Profile for Critical To Quality



Convergence Gap
0.03

0.10 Convergence Range
0.20 Convergence Limit

Practice

Critical To Quality
Deployment Combinator

Goal Profile

y1	Target 1
y2	Target 2
y3	Target 3

Critical To Quality

Critical To Quality			
Control 1	Control 2	Control 3	Control 4
CtO1	CtO2	CtO3	CtO4

Goal Profile

τ_y

0.69	9	2	0.71
0.58	1	3	0.59
0.42	1	3	0.39

Achieved Profile

$y = Ax$

Solution Profile for Critical To Quality

0.70	0.51	0.27	0.43
------	------	------	------

Convergence Gap
0.03

x

0.10 Convergence Range
0.20 Convergence Limit

A Measure for Quality – the Convergence Gap

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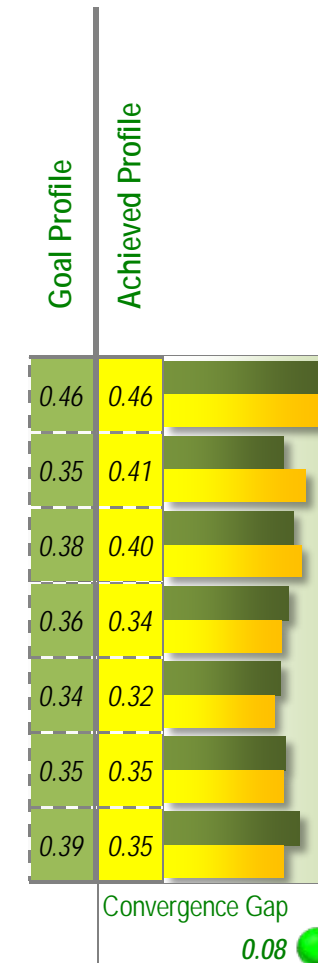
The Convergence Gap

$$\|\mathbf{y} - \boldsymbol{\tau}_y\| = \sqrt{\sum_{i=1}^m (\mathbf{y} - \boldsymbol{\tau}_y)_i^2}$$

reveals the quality of the goal profile's approximation by the achieved solution profile

This is the Euclidean Norm

- Distance between vectors \mathbf{y} and $\boldsymbol{\tau}_y$



Comparing Vectors

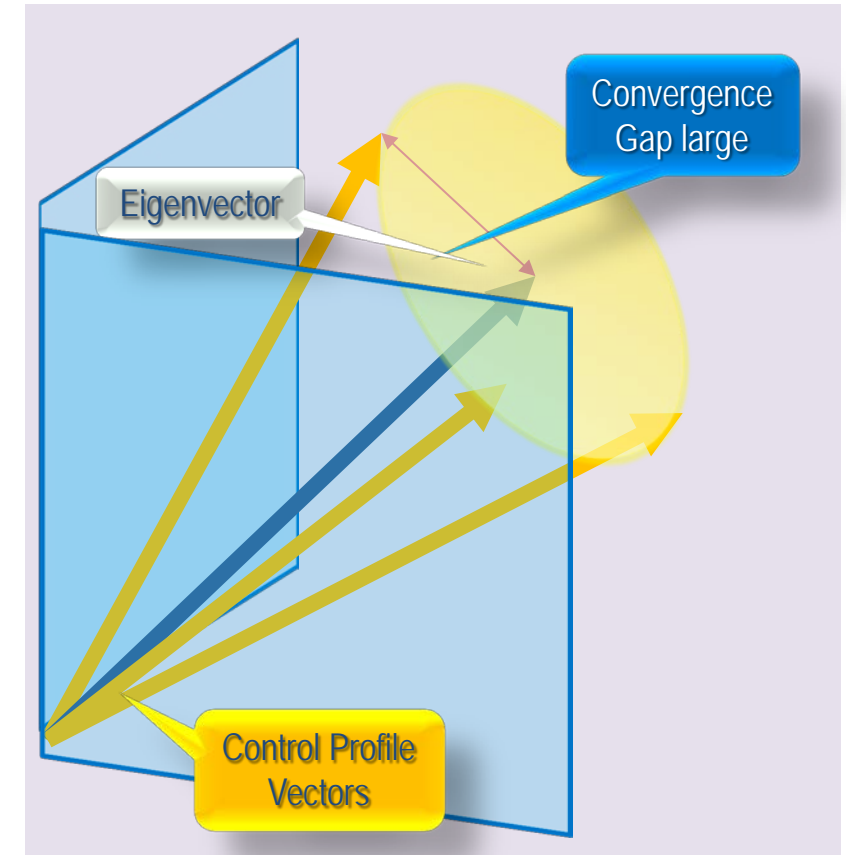
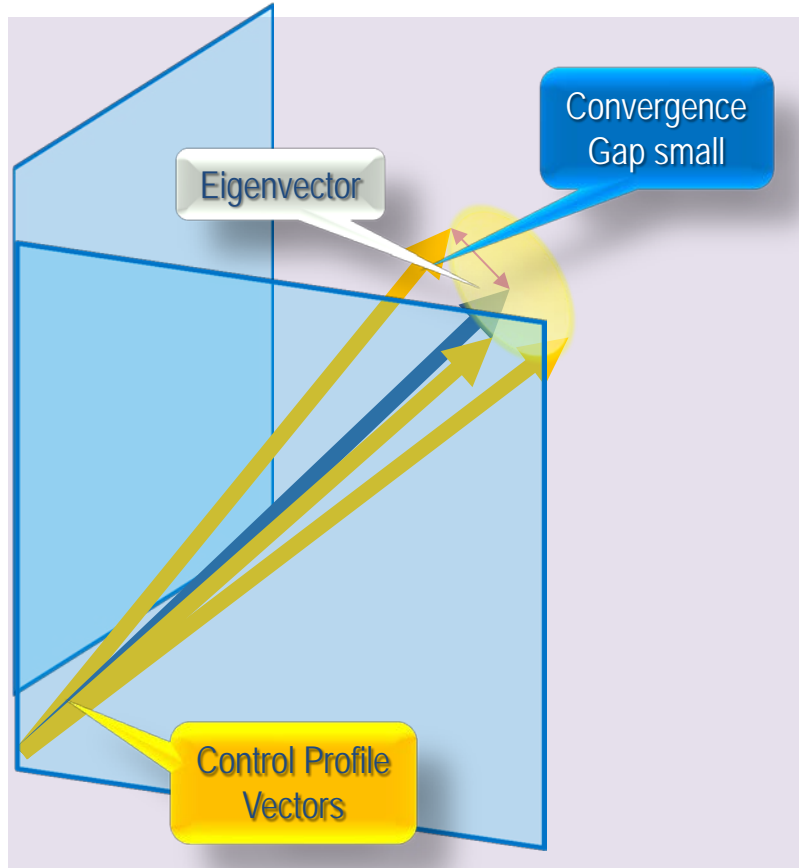
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Transfer Functions



See Schurr, 2011

Traditional Solution Profile and Modern Solution Profile

- Eigensolution level
- Inconsistencies out
- Similar to Saaty's AHP Calculation

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Project Estimations

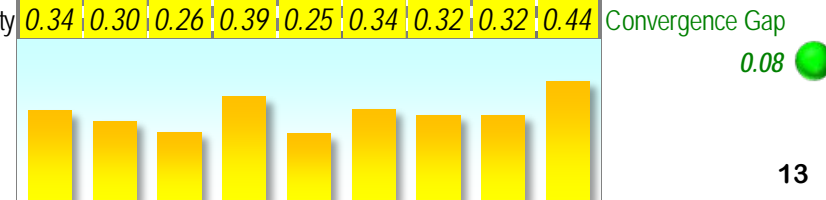
Transfer Functions

Critical To Quality
Deployment Combinator

Critical To Quality

Customer's Needs	Goal Profile	Critical To Quality									Achieved Profile
		x1 Browser Style GUI	x2 Keep to XSQL Standard	x3 Open Interfaces	x4 Agile Programming	x5 Reusable classes	x6 Custom Extensions	x7 Portfolio Management	x8 Reliable Functionality	x9 Moderated Forum	
y1 Competency to answer inquiries	0.46	9	9	9	3		3	3	9	3	0.46
y2 Confidentiality	0.35		9	3		9	9	3		9	0.41
y3 Suitability for business needs	0.38	3		3	9	3	3	9	9	1	0.40
y4 Short Development Cycles	0.36		3	3	3	3	3	9		9	0.34
y5 Functionality where you need it	0.34	9			9	1	3		9		0.32
y6 Social competency	0.35				9	3	9	1		9	0.35
y7 Communication	0.39	9	3	3	3	3		3		9	0.35

Solution Profile for Critical To Quality



0.10 Convergence Range

0.20 Convergence Limit

Profiles and Weights

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Transfer Functions

- | In the columns, two priority profiles are summed up yielding the sum of profiles in the third row, and normalized again in the fourth row
- | Left are the corresponding weight vectors
- | Summing up the weight vectors and transform them back to profiles yields different results than the sum of profiles
- | Summing up the corresponding weight vectors is bad mathematics
 - | Good mathematics is with profiles only
 - | When calculating with weights, large vector components leave a bias

	Weights	→	Profiles	→	Weights
Topic 1	5%		0.00	0.06	5%
Topic 2	85%		0.72	0.99	85%
Topic 3	10%		0.01	0.12	10%
	100%		0.86	1.17	100%

Weight & Profile 1

plus ↓ → plus ↓ → Weights

Topic 1	33%		0.11	0.57	33%
Topic 2	34%		0.12	0.59	34%
Topic 3	33%		0.11	0.57	33%
	100%		0.58	1.73	100%

Weight & Profile 2

sum ↓ sum ↓ → Weights

Topic 1	0.38		0.63	0.34	21.7%
Topic 2	1.19		1.58	0.86	54.5%
Topic 3	0.43		0.69	0.37	23.7%
	2.00		1.84	1.58	100%

Sum of Profiles 1+2

≠

norm ↓ → Profiles → Weights

Topic 1	19%		0.04	0.22	19.0%
Topic 2	60%		0.35	0.69	59.5%
Topic 3	22%		0.05	0.25	21.5%
	100%		0.66	1.17	100%

Sum of Weights 1+2

0.24

Convergence Gap

Conclusion

- | The ISO/CD 16355 proposed standard projects QFD into the 21st century
- | QFD is thanks to good mathematics implementable in quality processes
 - At least one QFD user has implement New Lanchester Theory into its New Feature Prioritization concept
 - Impact of QFD on agile software development is on the horizon now
- | QFD will always depend on the teams using it
 - Because it record and documents the reasons for taking some decision
- | QFD will go mainstream

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Questions?

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Solving Multilinear Transfer Functions $y = Ax$

Customer Orientation

y

A

Lean Six Sigma

$$x_E = A^T y_E$$

Agile Processes

Theory

A^T

Project Estimations

y_E

AA^T

Transfer Functions

y_E

Eigenvectors:

0.71	-0.69	-0.17
0.59	0.71	-0.39
0.39	0.17	0.90

y

9	0	2	0
0	7	0	5
1	2	3	3

$$x_E = A^T y_E$$

Theory

9	0	1
0	7	2
2	0	3
0	5	3

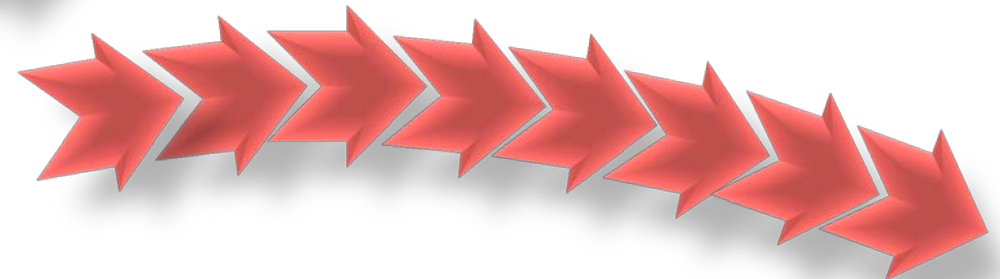
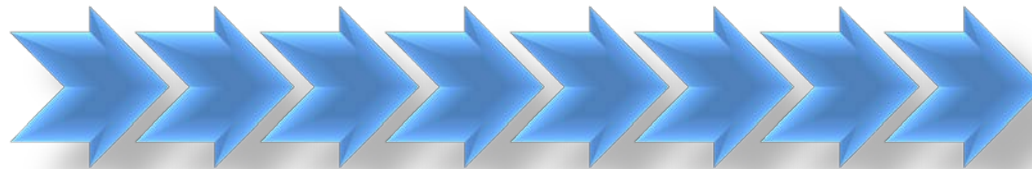
y_E

85	0	15
0	74	29
15	29	23

y_E

Advantages of Eigensolution Method

- | Eigensolutions are stable
 - When repeatedly applying the process represented by the transfer function A , the response y remains always the same
 - $y = AA^T y = AA^T(AA^T y) = AA^T(AA^T(AA^T y)) = \dots$
- | Other solutions might also yield good – even better – convergence gaps but when repeated the process diverges



- | Eigensolutions level out inconsistencies

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